OUR EXCLUSIVE

OpsTRACK™ SYSTEM

ENABLES IMPROVED EPROCUREMENT

The goal of eProcurement is to streamline and speed up the acquisition process, but many businesses have found that the poorly designed systems and outdated processes of the last twenty years haven't delivered on that promise. That's why En Pointe ITS developed OpsTRACK, our industry-leading solution for easier acquisition, authorization and administration throughout the eProcurement process - and offers it all at no cost to our clients.

HASSLE-FREE ORDERING

Our advanced OpsTRACK technology procurement and management system gives our clients a direct link to tier-one technology suppliers and a convenient, cost-saving method of conducting business with En Pointe ITS.

The suite features four free components, the Procurement Manager, the License Manager, the Asset Manager, and the optional Workflow Manager.

OpsTRACK is a Web-based system that's open 24x7 so you can conduct business at any time & take advantage of a host of benefits:

- Quick access to hardware & software from over 1.700 leading manufacturers and publishers
- Faster procurement and reduced costs
- Automatic tracking of product

- Real-time connections with leading distributors and manufacturers, such as HP, Lenovo, IBM, Ingram Micro, Synnex and Tech Data
- Integration into existing ERP systems like SAP, PeopleSoft, Oracle, Lawson and more
- Data exchange solutions into call management systems such as Remedy and Peregrine
- Seamless punch-out into Ariba, PuchaseNET, Oracle Exchange, Commerce One and more

THE PROCUREMENT MANAGER

The Procurement Manager in OpsTRACK functions as the central procurement source for your company and puts a vast library of inventory and knowledge for your industry right at your fingertips.

The average cost of processing a traditional purchase order is in the range of $100 to $125. But, with the Procurement Manager, everything stays within the OpsTRACK system and costs can be reduced to as low as $10 to $35 per order.
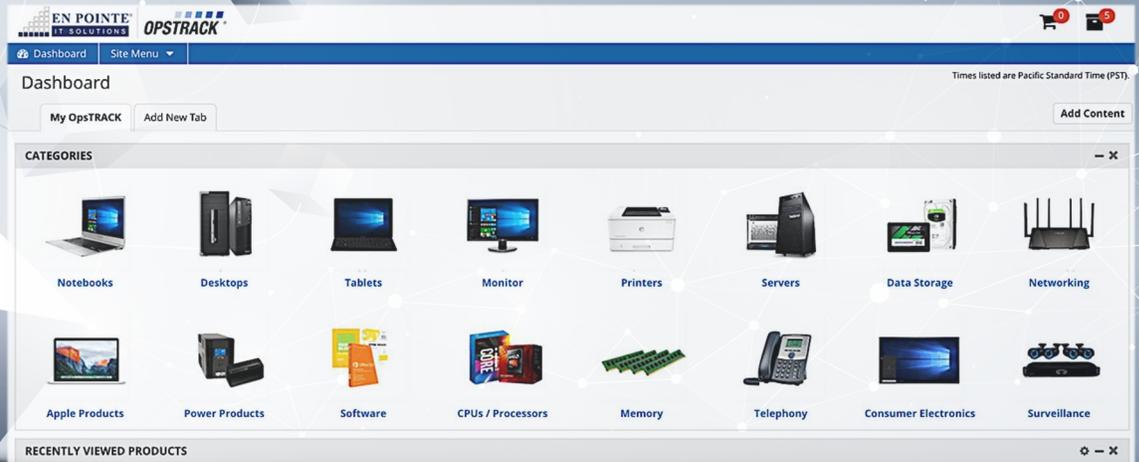
In addition, the system only allows purchases from authorized vendors, yielding additional savings of up to 15%.

- Real-time product price and availability with live online ordering and continual updates
- Allows you to bundle the products you buy most often for easy one-click ordering
- Employee Purchase Programs offer tremendous cost-savings for your employees
- Build price-quotes and forward them by e-mail for internal approval
- Customizable catalogs that can include non-technology items just for your industry
- Manufacturer rebates updated in real-time
- Reduce rogue buying by as much as 60%

TAKE CONTROL OF
EPROCUREMENT

En Pointe ITS's free OpsTRACK service is a customizable eProcurement solution that's accessible 24x7. It integrates with any ERP system, enables approval workflows, lowers transaction costs, eliminates rogue purchases- and puts you in total control.

THE LICENSE MANAGER

Keeping track of software licenses and staying in compliance is critical for large organizations, but unwieldy without finely tuned tools like the OpsTRACK License Manager. It keeps track of all the licenses you have purchased from En Pointe ITS over the last three years for every vendor and sends out reminders up to 90 days before a license expires so that you can renew on time and stay in compliance.

Both the license tracker and the contractual license tools allow you to upload purchases from other resellers as well so that you can see your complete license inventory in one place, run reports and manage it all in real time.

Contractual license support includes Microsoft Enterprise Agreements, Open Value Licensing and Microsoft Select. It also supports CA's Master License and Open Licensing programs in addition to Adobe's Contractual License Programs, Open Options and Transactional License Programs.

- Save time and reduce costs by streamlining processes and increasing security
- Automatically upload your current purchase history and easily add new licensing programs and agreements
- Track expiration dates and set reminders
- Set user access and security levels
- Standardized and customizable reports

THE ASSET MANAGER

One of the most important components of the IT product lifecycle is asset management, and the OpsTRACK Asset Manager makes it much easier with its intuitive user interface that provides access to information on every serialized product procured through En Pointe ITS. It even allows you to enter your own specific asset tracking information and gives you the option to open up client specific fields for entry into your data, all of which can then be reported on as needed.

If En Pointe ITS is providing an asset tagging service through our configuration and integration center, then your specific asset number information will be automatically provided within this tool. The Asset Manager is completely web-based, so it's available 24x7 and kept continually up-to-date.

THE WORKFLOW MANAGER

The OpsTRACK Workflow Manager helps organizations streamline virtually any process or activity. Uniquely designed to tightly interact with the Procurement Manager, but also available as a stand-alone module, it can be customized to fit any workflow from approval processing to document management.

Workflow Manage are quickly processes your procurement quotes through a flexible and customizable approval workflow. The module can integrate budgeting to give you complete tracking and control while providing reports that assist in managing financial issues.

You can build a workflow around something simple, such as an A to B to C stepped approach. Or you can harness the expertise of the En Pointe ITS OpsTRACK team to design a workflow, at no cost to you, with multiple stages occurring simultaneously and complex routing and approval requirements.

- Authorized users can build and submit quotes based on their requirements
- Notification e-mails can be sent with status updates and action items
- Requests are automatically forwarded to the purchasing department once approvals are obtained, or designated steps are taken
- Purchase orders are assigned to approved requests and sent to EN POINTE ITS for processing
- Systems can begin from any input source, such as an e-mail, a Word document, an Excel spreadsheet or other common file types

YOUR PARTNER IN SUCCESS

The OpsTRACK eProcurement system is just one of the solutions that we have finely tuned for the needs of large businesses and enterprises. Call today and take advantage of the higher efficiency, greater accuracy and invaluable cost controls of our free OpsTRACK service, as well as all of the other great solutions from En Pointe ITS, your premier technology services provider.

EN POINTE IT SOLUTIONS