

Migrate, deploy and manage your vital business software with confidence as our experts provide cost-effective solutions tailored to your specific business needs.

## Our Solutions



### Volume Licensing Program Comparison

We ensure you understand your volume licensing and procurement options.



### Detailed Financial Analysis

En Pointe ITS Software Solutions Executive provide customized analysis demonstrating a 3 to 9 year view comparing licensing options and real costs.



### Contract Negotiation Assistance

We are advocate in the negotiations process.



### Market Intelligence

En Pointe ITS will help you understand what the market is doing in terms of licensing and the latest available programs.



### Licensing Expertise

We make sure you understand the complexities of the licensing that pertains to your organization.



### Dedicated Account Management

En Pointe ITS takes pride in our service to our customers. In addition to your Account Executive, you will be assigned a Software Solutions Executive (SSE) to manage your volume licensing agreements and provide continuous support.



### Sam Consulting

En Pointe ITS will analyze your deployment and purchase reports to reconcile your licensing for compliance, confidentially.



### Contract Management

En Pointe ITS helps you save money and assists with compliance by helping to ensure you don't miss the critical dates with regard to true-ups and renewals for your agreements. We also help ensure you are taking full advantage of the benefits you are entitled to such as Software Assurance (SA) Benefits, VLSC Deployment Services.



### Quarterly and Annual Business Reviews

En Pointe ITS will engage you, in a consistent cadence, to provide reporting and to discuss your business objectives, projects, and goals so that we can match our consulting and services to what is on your radar.



### Contract Management and Updates

Your SSE will provide documented and regular news and updates on the latest licensing changes, announcements, and promotions. We have developed a process to ensure the updates are provided quarterly.



### OpsTrack

En Pointe ITS advanced procurement and management system allows our customers to control costs through customized catalogs, standard filtering, integrated approval routing, asset management and reporting.