



# WHY CHOOSE En Pointe FOR AWS

## THE RIGHT PARTNER FOR YOUR AWS SOLUTIONS METHODICAL APPROACH

The cloud is providing organizations of all sizes with access to tools, solutions, and services driving unparalleled growth and opportunity. However, this opportunity comes with questions and complexity that only an experienced technology partner can help to navigate and deliver results.

## MAXIMIZED VALUE

As an **AWS Advanced Consulting partner**, En Pointe helps organizations to **take full advantage of all the business benefits that AWS has to offer**. Through our En Pointe methodology, our team of certified AWS architects, solution consultants, and cloud success managers can help your organization at every stage of your cloud adoption journey, and help you to maximize your investments in AWS solutions.

Our expertise in various AWS solutions including in; Data Center Migrations, Backup Solutions, Deployment of Microsoft Workloads, and many others.

### ▶ MICROSOFT WORKLOADS – VALIDATED AWS COMPETENCY

En Pointe has validated technical capabilities and demonstrated success in helping customers migrate, manage or deploy Microsoft Workloads to AWS.

Our **AWS Competency** is designed to highlight technical proficiency and proven customer success in specialized solution areas. We have differentiated ourselves to customers by displaying expertise in specific solution areas such as Microsoft Workloads.

## ENHANCING YOUR AWS SOLUTIONS WITH En Pointe

According to Gartner, the Number One best practice for Cloud cost optimization is to “**plan for Cloud Cost Optimization to be an ongoing process**”.

### ▶ PCM CARE FOR AWS – MANAGED SERVICES & SUPPORT FOR YOUR AWS SOLUTIONS

PCM Care for AWS provides your organization with the ongoing management and support of your AWS environment. This award-winning offer is included for every AWS customer to and includes:



#### Access to the PCM Link Direct Billing Platform

Our Online Marketplace provides you with visibility into your AWS subscriptions, consumption details, and other important billing information



#### 24x7 US Based Administrator Support

En Pointe's U.S. based help desk can help your account administrator to troubleshoot and fix problems with your AWS platform



#### Access to certified AWS architects

As an En Pointe AWS customer you will have access to our team of certified AWS architect to engage with you on projects in your cloud strategy roadmap



#### Access to a Monitoring and Management dashboard provided by CloudCheckr

CloudCheckr dashboards help you better understand how you are using the cloud, and where you can make changes to best optimize your investment



#### Cloud Success Manager – to regularly review and recommend cloud costs optimization

Dedicated AWS Cloud Success managers will meet with you regularly to discuss your cloud usage and if they continue to be aligned to your organizations goals

Choosing the right partner for your AWS solutions can have a big impact on your business. En Pointe has the expertise, tools, and resources to get you from thinking about what AWS can do for your business to realizing the power that AWS can provide.

Contact your **EN POINTE ITS ACCOUNT EXECUTIVE** for more information