

Software Capabilities

It's relevant to ask: **Why buy software from En Pointe?**

While we may not be the only source for software, we are a proven partner helping organizations procure, manage and perform.

Hands-On Support

Experience attention and service you just can't get out-of-the-box, from software selection to spend optimization.



Expertise That Counts

Reduce spend and hassle by leveraging our decades of software management experience, thousands of certifications, and deep partner portfolio.



Global Footprint

We offer established, local or remote support for clients operating around the globe.



Effective Advocacy

We'll take the lead in researching, analyzing and negotiating license agreements so you can save time and resources.



Streamlined Yet Agile

We have the agility of a small firm with the reliability of a large one — and get fast, accurate handling of one-off requests.



Minority and Woman Owned Business

We are a minority and woman-owned business with diversity certifications including NMSDC & WEBENC.



Maximize Your Investment

Whether you purchase directly through an En Pointe software and services account executive or enter into a software contract with us, you receive much more than software from our dedicated team.

Included services:

For purchases through an Account Executive

Deep software expertise (products & services)	Future deployment & requirement building	Contract license matrix optimization	Policy/governance development	Ongoing software strategy development	Monthly reporting & trend analysis
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For enterprise agreements

Single point of contact license queries	Education, communication, & software contract management	Microsoft entitlement portal	Negotiation & benchmarking support	Software & warranty renewal services	Pre-sales engineers
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With purchases through En Pointe you receive support from a dedicated team:



Account Executive

Manages client relationship and coordinates En Pointe resources



Software Account Executive

Manages client relationship and represents publisher interface and software



Software Licensing Consultant

Reviews client needs, makes sound recommendations and drafts enterprise agreements



Software Support Representative

Supports quote creation, order processing, and client reporting requests



Clear Advisors

Single point of contact for contract and licensing support and advises on enterprise agreements



Software Publisher BDM

Publisher-funded role dedicated to client support, including promotions, changes and new programs



Software Annuity Specialist

Reports, quotes and processes renewals, true-ups and additional product purchases.



Technical Resources

A range of pre-sales engineers, technologists, and service delivery specialists