



**IT SOFTWARE
MANAGEMENT**

MAKING TECHNOLOGY WORK FOR YOU

Tiered IT Software Management

En Pointe provides 4 tiers of IT software management to build a cost effective and efficient IT function



Strategic Partner

Optimization of IT through quarterly growth review, annual planning, vendor point of contact, estate management, and license harvesting



Consultative Partner

En Pointe oversees partner keys, publisher portals, key management, and provides security reviews



Integrated Partner





En Pointe handles purchasing through management of customer portals



Software Reseller

Technology purchases through En Pointe at discounted prices

Benefit Tiers for En Pointe IT Software Management

	 Strategic Partner	 Consultative Partner	 Integrated Partner	 Software Reseller
	Strategic	Advisory	Proactive	Transactional
Annual Planning	✓	✗	✗	✗
Quarterly Review	✓	✗	✗	✗
Estate Management	✓	✗	✗	✗
License Harvesting	✓	✗	✗	✗
Cost Avoidance	✓	✗	✗	✗
Centralized Operational Support	✓	✓	✗	✗
Publisher Portal Management	✓	✓	✗	✗
Centralized Key Storage	✓	✓	✗	✗
Purchasing/Procurement Management	✓	✓	✓	✗
Purchase Requisition/Order Processing	✓	✓	✓	✗
Technology Solutions and Purchases	✓	✓	✓	✓
E-Procurement, Personalized Solutions,	✓	✓	✓	✓
Technology Services	✓	✓	✓	✓



The value of En Pointe ITSM

- 1 Improved supplier relationships (coordination, collaboration, and communication)
- 2 Centralized procurement and contract management
- 3 Improved governance, resulting in consistency and compliance
- 4 Cost savings and budget control
- 5 Risk identification, assessment, and mitigation management



What Next?

We offer a free **health check** to identify opportunities in your IT department

Get Started Now

Understand and manage your IT budget, and receive an Asset Management List to know which software you purchased

Contact Us

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